

ABOUT US

Healthcare Business Specialists offers a variety of services designed to assist physician practices and RHCs in better providing primary medical services to underserved, rural residents by enhancing Medicare and Medicaid Reimbursement and staying compliant with Rural Health Clinic program requirements.

Through cost reporting preparation, program evaluations, RHC startups and conversions, Emergency Preparedness Compliance, CHOWs, RHC terminations, and feasibility studies, Healthcare Business Specialists is equipped to serve all your RHC needs.

With over 30 years of RHC healthcare experience, Mark R. Lynn, CPA (inactive) offers experienced knowledge to his RHC clients and friends.

Dani Gilbert, CPA, CRHCP, brings youthful energy, technical skills, attention to detail, and a strong desire to serve our clients and friends.

OUR CLIENTS

"We thought the annual evaluation process was going to be just a compliance matter, but we found new revenue streams and increased our cash collections from the process."

- RHC Physician Owner

MORE INFO

Each year we conduct multiple seminars and webinars to help you understand all aspects of being an RHC. These webinars are free of charge to our clients.

Additionally, each month we publish an email newsletter that includes useful articles, billing tips, and other online resources for your RHC. If you would like to receive our monthly newsletter, please send an email to ruralhealthclinic@outlook.com with the word "Subscribe" in the subject line.

If you want to know more about RHCs and upcoming seminars & webinars, please join the Rural Health Clinics Information Exchange on Facebook.



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HBS

Healthcare Business Specialists

ANNUAL EVALUATION

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Healthcare Business Specialists will conduct an onsite mock inspection of your facility during which we will review the policy and procedure manual and any supporting documentation (to ensure the clinic is following its policies).

Additionally, we will review clinic utilization, CPT Code Frequency, Denials, EOBs, and chargemasters to assess if the clinic is charging, billing, and collecting the proper amounts from patients, insurance, Medicare, and Medicaid.

MOCK INSPECTIONS

Healthcare Business Specialists also performs mock inspections. If you are due for an unannounced survey and want reassurance that your clinic will pass, we can perform a mock inspection for you. During the mock inspection, we will use the same forms that official surveyors use to evaluate the clinic. You will receive a short report that will identify which areas of your clinic are at risk of non-compliance.

PROGRAM EVALUATION

A Rural Health Clinic is required to conduct an evaluation of its clinical program every two years. The evaluation may be done by RHC staff or through arrangement with other appropriate professionals. Healthcare Business Specialists can assist you in completing the process.

The program evaluation can be accomplished in about four hours of onsite time.



Upon completion of the mock inspection, we will present findings to the Professional Advisory Group and will prepare a comprehensive report for clinic records.

As part of our report, we will compare your expenses to benchmarks of other RHCs in our Cost Report database. This report will help you determine how efficient your clinic is operating in comparison to other RHCs.

