

RURAL HEALTH CLINIC

HBS UPDATE NEWSLETTER

OCTOBER 21, 2019



Thank you for reviewing this information and your confidence in us to assist you with your cost report preparation, program evaluations, Emergency Preparedness, RHC startups, and TennCare Quarterly Reports. Thank you for attending our webinars and we look forward to seeing you at our free seminars. Best regards.

Sincerely,

Mark R. Lynn, CRHCP, CPA (Inactive)
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Emerging Issues In RHC Reimbursements

Wednesday, October 23, 2019
11:00am -12:00pm ET

Mark Lynn
RHC Consultant

Bonnie Britton
President at Reconnect4Health

Save A Seat



On this industry webinar, we identify and discuss the barriers Rural Health Clinics face when it comes to telemedicine, behavioral health and remote monitoring. Key benefits apply to RHC Managers and will include the following:

- Guidance on Medicare reimbursement for emerging technologies
- Pitfalls to implementation and reimbursement issues with RHC status
- Changes in technology costs and capabilities
- Improved patient experiences and outcomes using telehealth

Reserve your seat today!

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Azalea Health
5871 Glenridge Drive NE
Suite 480
Atlanta, GA 30328

[To Reserve Your Seat Today](#)

Introduction

It has been extremely busy around here in recent weeks. As we prepare for our annual RHC seminars and our year-end webinars it becomes abundantly clear that the administrative complexity of practicing medicine is somewhat overwhelming. With the alphabet soup of abbreviations that creep into our daily work lives such as RHC, HIPAA, OSHA, CLIA, and CMS just to name a few, staying compliant with all the competing and complimentary regulations can be frustrating to say the least. That is the purpose of our seminars and webinars this time of year. To see what has changed and how will affect your future as an RHC.

We are extremely grateful for the kindness and support of **Azalea Health** and **ChartSpan** for supporting the RHC Update Seminars which allows us to provide the seminars without charge to everyone for the first time this year. So if you have a chance sign up and come see us. Seating is limited and going fast.

If you did miss the two webinars we had this week, you are in luck. We recorded them and you listen to them at your leisure and if you have questions please feel free to call or email.

First you will find the slides and the recording of our webinar updating Emergency Preparedness for RHCs that was presented on October 17, 2019.

- [Slides for the Emergency Preparedness Webinar on October 17, 2019](#)
- [Recording of the Emergency Preparedness Webinar on October 17, 2019](#)

Secondly, on October 15 2019, Healthcare Business Specialists conducted a webinar on The Omnibus Burden Reduction Final rule and we have included a recording of the session as well as the slides from the presentation. The rules will save you time and some money as you will no longer have to perform an annual evaluation and other Emergency Preparedness duties. Here are the slides and a recording of the webinar:

[Slides from Burden Reduction Webinar](#)

[Recording of the Burden Reduction Webinar](#)

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Free RHC Seminars

LOCATIONS, DATES, AND REGISTRATION LINKS:

Nashville, Tennessee - 10/30/2019

[Register Here](#)

[Nashville Agenda](#)

Somerset, Kentucky - 11/06/2019

[Register Here](#)

[Somerset Agenda](#)

Clanton, Alabama - 01/16/2020

[Register Here](#)

[Clanton Agenda](#)

Here at Healthcare Business Specialists we are celebrating our 30th Birthday and we want to give you a present thanks to the generosity of Azalea Health www.azaleahealth.com and Chartspan www.chartspan.com.

Healthcare Business Specialists (HBS) is offering the RHC Update Seminar free to all RHCs (not just clients of HBS). Azalea Health will even buy your lunch. The seminar locations and dates are included on the attached flyer. The seminars will be from 9:00 am to 3:00 pm local time and cover RHC reimbursement, billing, cost reporting, legislation, regulations, compliance, and emergency preparedness. We will discuss the Rural Health Clinic Modernization Act which could increase the independent RHC Medicare Cost Report cap to \$115 per visit and we will cover the Omnibus Burden Reduction (Conditions of Participation) which will significantly decrease the compliance burden on RHCs for Emergency Preparedness and Annual Evaluations. Seating is limited so please register as soon as possible.

Thank you to our RHC Seminar sponsors Azalea Health, Chartspan, Alabama Department of Public Health - Office of Primary Care and Rural Health, Tennessee, Rural Health Association of Tennessee, Alabama Rural Health Association, the Kentucky Office of Rural Health, Commonwealth Health Management and Elite 340B Solutions the seminars will be free to everyone, not just HBS clients.



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The seminars will start at 9:00 AM local time and end around 3:00 PM. Lunch will be provided by Azalea Health who will present on EMR and billing solutions in Rural Health Clinics. In Tennessee, Dani Gilbert, CPA, CRHCP will present on preparation of the TennCare Quarterly Wrap Report. In Kentucky Cammi Jones, CPC from Commonwealth Health Management will be presenting with Mark Lynn on RHC Billing, Kentucky Medicaid, and Medicaid Enrollment. In Alabama, Rob Boyles will be present on happenings from the Office of Rural Health. Rebecca Jolley from the Rural Health Association of Tennessee will do the same. In Alabama, a Medicaid Billing Representative will to go over Alabama Medicaid billing.

The seminars will cover RHC billing, cost reporting, legislative and regulatory updates, and RHC certification. The clinic is designed to be instructive to RHC administrative personnel or owners of RHCs. There will be plenty of time for questions and networking during the session.



Seating is extremely limited in each venue and each location will provide food. Please do not sign up unless you plan on going. All presentations will be available in our Facebook Group and on our website for no charge, so please do not sign up unless you are going. If you have to cancel, please do so as soon as possible.

Here is a flyer with clickable links to register for the seminars:

[Flyer with Registration Links](#)



Recording of TA Webinar on Cost Reporting

If you missed Mark Lynn presenting on TA Webinar on RHC Cost Reporting presented by HRSA and the NARHC, please follow the links below:

- [Presentation slides](#)
- [Webinar recording](#)
- [Audio recording](#) (MP3)
- [Webinar transcript](#)



www.chartspan.com

[ChartSpan RHC Services](#)



RHC Resources

Healthcare Business Specialists has several free resources for rural health clinics on our website. The following links will take you to a vast amount information, webinars, tools, and templates to use to run your rural health clinic.

[RHC Cost Reporting Resources](#)

[Rural Health Clinic Billing Resources](#)

[RHC Emergency Preparedness Resources](#)

[RHC Certification and Compliance Resources](#)

RHC Information Exchange

We also would like to invite you to join our Facebook Group for Rural Health Clinics called the Rural Health Clinic Information Exchange. With almost 850 members, you will be able to find about free webinars on RHCs, educational offerings, and solicit advice from seasoned RHC administrators and consultants. Here is the link:

[Join the Facebook RHC Information Exchange Group](#)

RHC Update Seminar - Nashville October 30, 2019

Healthcare Business Specialists, Azalea Health, and ChartSpan are providing a **free** seminar for RHCs at the Tennessee Hospital Association, 5201 Virginia Way, Brentwood, TN 37027. To register go to our website at www.ruralhealthclinic.com or use this link: <http://bit.ly/rhc-nashville>

Time	Subject Matter
9:00 AM to 9:50AM Catch-Up Session for people new to RHCs	Welcome and Introductions. Mark Lynn will provide a Catch-Up session for people new to the Rural Health Clinic Program. We will go over the 9 Conditions of Participation for RHCs and some basic 101 information for people new to the program. If you have been an RHC for awhile you may want to just come at 10.
10:00 AM to 10:50AM Omnibus Burden Reduction and RHC Modernization Act	Mark Lynn, CPA, CRHCP will present information on the Omnibus Burden Reduction Regulations which reduces the compliance thresholds for Emergency Preparedness & Program Evaluations and the RHC Modernization Act which could increase the independent RHC cap to \$115 per visit.
11:00 AM to 12:00AM What you need to know about the RHC Cost Report	Cost Reporting Updates, Electronic Filing of Cost Reports, what is needed to file cost reports. How to accumulate your information, Pevnar 13 and 23, Influenza and Pneumococcal and Medicare Bad Debts. Timing of settlements and critical deadlines. Mark Lynn, CPA, CRHCP and Dani Gilbert, CPA, CRHCP
12:00 to 1:00 Lunch Provided by Azalea Health & chartspan	Boxed Lunches Provided on site by Azalea Health , ChartSpan , and Healthcare Business Specialists- At 12:30 Clark Bishop will discuss Rural Health Services provided by Azalea Health including the new Telehealth offering.
1:00 PM to 1:50 PM Emerging Trends in Reimbursement	In this session, Mark Lynn will discuss Telehealth, Mental Health, and Remote Monitoring in RHCs as well as Travis Stephens of ChartSpan will discuss Chronic Care Management and how RHCs can utilize chronic care management to increase revenues.
2:00 PM to 2:50 PM RHC Billing	Billing Update. Questions and Answers. What is a visit, bundled services, preventive services, incident to, procedure billing, no global billing, no groups, non-rhc services, commingling, setting up non-RHC time, and other FAQs.
3:00 PM to 3:30 PM TennCare Moratorium Lifted & Quarterly Reporting	TennCare Moratorium, Block Grant Update and TennCare Quarterly Reporting. How to complete the Quarterly TennCare Wrap-around Settlement report. Dani Gilbert, CPA, CRHCP

RHC Update Seminar – Somerset, Kentucky November 6, 2019

Healthcare Business Specialists, **Azalea Health**, and **ChartSpan** are providing a **free** seminar for RHCs at The Center for Rural Development, 2292 S. Hwy 27, Suite 300, Somerset, KY 37027. To register go to our website at www.ruralhealthclinic.com or use this link: <http://bit.ly/rhc-somerset>

Time	Subject Matter
9:00 AM to 9:50AM Catch-Up Session for people new to RHCs	Welcome and Introductions. Mark Lynn will provide a Catch-Up session for people new to the Rural Health Clinic Program. We will go over the 9 Conditions of Participation for RHCs and some basic 101 information for people new to the program. If you have been an RHC for awhile you may want to just come at 10.
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2:00 PM to 3:30 PM RHC Billing	Cammie Jones from Kentucky Medical Billing Associates, Inc. and Mark Lynn will provide an RHC Billing Update. Questions and Answers. What is a visit, bundled services, preventive services, incident to, procedure billing, no global billing, no groups, non-rhc services, commingling, setting up non-RHC time, and other FAQs.

RHC Update Seminar – Clanton, Alabama January 16, 2020

Healthcare Business Specialists, Azalea Health, ChartSpan, and The Alabama Office of Primary Care & Rural Health are providing a **free** seminar for RHCs at the Alabama Power Conference Center, 2030 7th Street S, Clanton, AL 35045. To register visit our website at www.ruralhealthclinic.com or go to <http://bit.ly/rhc-clanton> to register for this free seminar.

Time	Subject Matter
9:00 AM to 9:50AM Catch-Up Session for people new to RHCs	Welcome and Introductions. Mark Lynn will provide a Catch-Up session for people new to the Rural Health Clinic Program. We will go over the 9 Conditions of Participation for RHCs and some basic 101 information for people new to the program. If you have been an RHC for awhile you may want to just come at 10.
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