



**RHC TennCare Quarterly Wrap Around Reporting**  
**Healthcare Business Specialists**  
**March 8, 2022**

**H B S**

**Healthcare Business Specialists**





# H B S

Healthcare Business Specialists

## Contact Information

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# HBS

Healthcare Business Specialists



- What does Healthcare Business Specialists do?
- Listing of Services

<https://tinyurl.com/w63xbp9>

- We prepare Medicare and Medicaid Cost Reports for Rural Health Clinics.
- We prepare Program evaluations of RHCs.
- We help clinics startup as RHCs.
- Emergency Preparedness for RHCs.
- We prepare TennCare Quarterly Reports
- Our Cost Reporting Brochure can be found at the following link:
- [RHC Cost Report Brochure](#)

Rural Health Clinics Information Exchange

Save the Date!  
**FREE RHC UPDATE SEMINARS**

LOCATIONS & REGISTRATION

Joined | Notifications | Share | More

Write Post | Add Photo/Video | Live Video | More

Write something...

Photo/Video | Watch Party | Ask for Reco... | More

FROM NOTIFICATIONS

**Olivia Rivera Morris**  
 3 hrs

I just want to thank you all. Your Facebook page is the most helpful page.

3 Comments

Like | Comment | Share

**InQuiseek Consulting** Mark has a great page here and brings all's of us together. You can also like and follow our page for more info.  
<https://m.facebook.com/InQuiseek/>

**InQuiseek Consulting**  
 Like · Reply · 52m

**Healthcare Business Specialists Patty Goff Harper** Thank you for all you do for RHCs and answering a lot of these questions. We appreciate you very much. We look forward to seeing you in Saint Louis next week. If you are at the NARHC meeting next week stop by Patty's booth and thank her and Jeff for all they do for RHCs.

Like · Reply · Commented on by Mark Lynn [?] · 36m

**InQuiseek Consulting Healthcare Business Specialists,** we are looking forward to being in St. Louis at NARHC. It's not too late—late registrations are still available. We look forward to seeing everyone! Thanks, Mark!

Like · Reply · 33m

INVITE MEMBERS  
 MEMBERS 850 Members

DESCRIPTION  
 The Rural Health Clinics Information Exchange was created to dis... See More

GROUP TYPE  
 General

UPCOMING GROUP EVENTS See All

**OCT 30**  
**Free RHC Update Seminar - Nashville**  
 Wednesday, October 30, 2019 at 9 AM  
 5201 Virginia Way, Brentwood, TN 37027  
 Hosted by Mark Lynn

**NOV 6**  
**Free RHC Update Seminar in Somerset, Kentucky**  
 Wednesday, November 6, 2019 at 9 AM  
 2292 US-27 #300, Somerset, KY 42501  
 Hosted by Mark Lynn

RECENT GROUP PHOTOS See All

English (US) · Español · Português (Brasil) · Français (France) · Deutsch

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# RHC Information Exchange Group on Facebook

Join this group to post or ask questions regarding RHCs. Anyone is welcome to post about meetings, seminars, or things of interest to RHCs

<https://www.facebook.com/groups/1503414633296362/>



# Questions or Comments?

**Please type your questions in the Questions area of Go To Webinar. Additionally, we will open up the lines for questions at the end of the 45-minute webinar.**

- Information is current as of 3/8/2022.
- We will supply general information. All situations are specific so refer to specific guidance as necessary. We will only cover TennCare for Tennessee RHCs today. This session is being recorded.

**THE**

**DISCLAIMER**



# Where to Find the Slides & Resources

<http://www.ruralhealthclinic.com/rhc-webinars>

## RHC WEBINARS BY HEALTHCARE BUSINESS SPECIALISTS

Healthcare Business Specialists offers a number of free webinars throughout the year on rural health clinics. Please bookmark this page for information on the webinars. All webinars are recorded for later viewing.

### WEBINARS

Healthcare Business Specialists is pleased to provide several webinars over the next few months or so as we strive to keep rural health clinics informed of changes to the RHC program. We are pleased to partner with other entities that have important information to share with the RHC community. More information regarding these webinars can be found at [www.ruralhealthclinic.com](http://www.ruralhealthclinic.com) or go to our Facebook Group called the Rural Health Clinic Information Exchange:

<https://www.facebook.com/groups/1503414633296362/>

#### Rural Health Clinic Information Exchange Lunch and Learn Webinar Series

Spring, 2022

The Rural Health Clinic (RHC) Information Exchange Facebook Group is conducting a series of lunch and learn webinars in the winter/spring of 2022. These webinars are free and will focus on rural health clinic billing and updates for the RHC community.

Each webinar is set up as a stand-alone webinar, so you will have to sign up for each of them to attend. Each will be recorded for later viewing and the slide presentations and recordings may be found at [www.ruralhealthclinic.com](http://www.ruralhealthclinic.com). Each webinar will have speakers and panelists to help with questions and to provide insight or perspective to the material presented. The billing sessions (except the Update session) are designed for people new to RHC billing and each session will build on the previous sessions. If you have not yet joined the Facebook Group, here is the link: (<https://www.facebook.com/groups/1503414633296362/>)

#### RHC LUNCH AND LEARN WEBINAR SERIES - SPRING, 2022

**RHC Billing 401 – Advanced Subjects – Preventive Services, Mental Health Services, Billing Examples, Telehealth, Covid billing, and FAQs Sponsored by North American Healthcare Management Services**

March 1, 2022

In this webinar Charles James from North American Healthcare Management Services will go over some advanced topics with billing examples, preventive services, mental health services, Telehealth, Covid billing, and FAQs answered by the panelists. Sponsored by North American Healthcare Management Services.

Please register for RHC Billing 401 – Advanced Subjects – Preventive Services, Mental Health Services, Billing Examples, Telehealth, Covid billing, on Mar 1, 2022 1:00 PM EST at:

<https://attendee.gotowebinar.com/register/5833772722735311886>

## **What RHCs needs to know about the HRSA update to HPSA Shortage Designations by Joe Lampard from HPSA Acumen Inc.**

**Joe Lampard is Vice President and partner at HPSA Acumen. With over 15 years' experience in analyzing health professional shortage areas, Joe has extensive knowledge about Health Professional Shortage Area (HPSA) designations, Medically Underserved Area/Population (MUA/P) designations, and Rural Health Clinics.**

**In September of 2021 HRSA completed an 'Update 2.0' review of all primary, mental, and dental HPSA's throughout the U.S. Over 40% of the designations went into a 'Proposed For Withdrawal' status. This effected Federal loan forgiveness, RHC relocation and setup, as well as Medicare HPSA bonuses in 2022. Joe has compiled a presentation to discuss these updates, the negative outcomes, and how it is affecting RHC's across the U.S. He will also focus on what HPSA benefits are available to RHC's; specifically, from grants, to visa waivers, to medical education loan forgiveness.**

**To learn more about HPSA Acumen, go to <https://hpsa.us/>.**

**Please register for What RHCs needs to know about the HRSA update to HPSA Shortage Designations by Joe Lampard from HPSA Acumen Inc. on Mar 10, 2022 1:00 PM EST at:**

**<https://attendee.gotowebinar.com/register/3554466427229182733>**

**After registering, you will receive a confirmation email containing information about joining the webinar.**



## AHA Urges HRSA to Delay Effective Withdrawal Date for HPSAs Designated as “Proposed for Withdrawal” by at Least One Year

January 24, 2022

Janelle McCutchen  
Chief, Shortage Designation Branch  
Division of Policy and Shortage Designation  
Bureau of Health Workforce  
Health Resources and Services Administration  
5600 Fishers Lane  
Rockville, MD 20857

Dear Ms. McCutchen:

On behalf of our nearly 5,000 member hospitals, health systems and other health care organizations, our clinician partners – including more than 270,000 affiliated physicians, 2 million nurses and other caregivers – and the 43,000 health care leaders who belong to our professional membership groups, the American Hospital Association (AHA) appreciates the opportunity to provide comments and recommendations regarding the development of the designation and withdrawal lists of health professional shortage areas (HPSAs). **We have concerns about the extremely large numbers of HPSAs that the Health Resources and Services Administration (HRSA) has proposed to end, especially in light of the ongoing challenges faced by the health care workforce. As such, we ask that you delay the effective withdrawal date for HPSAs designated as “proposed for withdrawal” by at least one year.**

In general, HPSAs are designated for shortages of primary care, dental or mental health professionals in certain geographic areas, population groups and/or facilities. The lists of designated HPSAs are reviewed, revised and published annually on the HRSA Data Warehouse shortage area topic web page.<sup>1</sup> This was most recently done on April 30, 2021. HPSAs that have been “proposed for withdrawal” after April 30 will remain as “proposed for withdrawal” until the publication of the next federal notice.<sup>2</sup>

However, we are concerned that since April 30, HRSA has “proposed for withdrawal” an abnormally high number of HPSAs. Specifically, as of January 2022, 1,178 primary medical care HPSAs are proposed for withdrawal.<sup>3</sup> This represents a staggering 15% of all primary care HPSAs. In addition, 515 mental health HPSAs are proposed for withdrawal, representing 8% of all mental health HPSAs. Further, these numbers may increase because stakeholder requests for designations are reviewed continuously by HRSA.

**Losing a HPSA designation, and the access to federal funds it affords, has significant negative consequences for patients and communities.** For example, the National Health Service Corps (NHSC) and HRSA’s Nurse Corp programs offer loan repayment and scholarships to providers who commit to delivering health care in certain HSPAs. The J-1 Visa Waiver program allows international medical graduates to waive certain requirements and remain in the U.S. if they practice in a HPSA. Additionally, the Medicare HPSA Physician Bonus Program provides a 10% bonus to physicians who provide care to Medicare beneficiaries in a geographic HPSA. These programs, and others that utilize HPSA designations, are important mechanisms for providers to obtain necessary resources and other supports to ensure access to care in their communities.

**Further, the proposed withdrawal of such a large number of HPSA designations comes at a time when more support, not less, is critical for providers given current workforce shortages.** Even before the pandemic, recruitment and retention of health professionals was one of the top challenges in many marginalized areas and populations. Since the pandemic began, a number of hospitals caring for underserved communities have experienced further critical staffing issues due to the demands of surges of very ill COVID-19 patients, as well as assistance in helping control the pandemic through testing, contact tracing and vaccine deployment. For example, staff turnover due to

- <https://www.aha.org/system/files/media/file/2022/01/aha-urges-hrsa-to-delay-effective-withdrawal-date-hpsas-designated-proposed-for-withdrawal-by-at-least-one-year-letter1-24-22.pdf>

# <https://data.hrsa.gov/tools/shortage-area/hpsa-find>



## HPSA Find

The Health Professional Shortage Area (HPSA) Find tool displays data on the geographic, population, and facility HPSA designations throughout the U.S. To determine National Health Service Corps (NHSC) site eligibility please contact HRSA at <http://www.hrsa.gov/about/contact/bhwhelp.aspx> or call 1-800-221-9393.

Search

HPSA ID Search

Export Data  

Select a State/Territory (required)

Tennessee

Select County(s) (required)

- All Counties
- Anderson County
- Bedford County
- Benton County
- Bledsoe County
- Blount County
- Bradley County
- Campbell County
- Cannon County
- Carroll County

Submit

Apply Filters (Optional)

HPSA Discipline

- Primary Care
- Dental Health
- Mental Health

HPSA Status

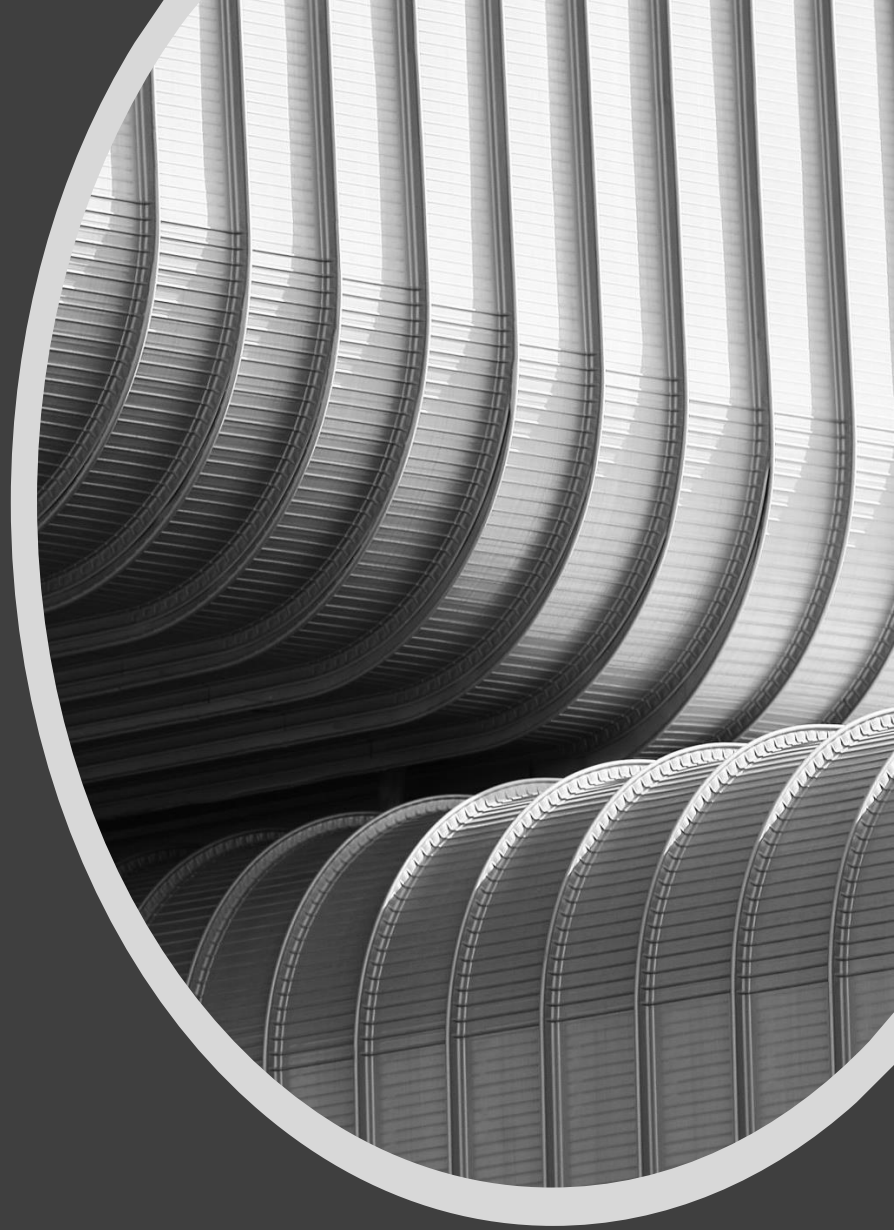
- Designated
- Proposed for Withdrawal
- Withdrawn

| Discipline   | HPSA ID    | HPSA Name             | Designation Type           | Primary State Name | County Name          | HPSA FTE Short | HPSA Score | Status                  | Rural Status | Designation Date | Update Date |
|--------------|------------|-----------------------|----------------------------|--------------------|----------------------|----------------|------------|-------------------------|--------------|------------------|-------------|
| Primary Care | 1476771931 | Hickman County        | Geographic HPSA            | Tennessee          | Hickman County, TN   | 5.08           | 15         | Proposed For Withdrawal | Rural        | 08/02/1978       | 09/10/2021  |
| Primary Care | 1479695075 | Lewis County          | Geographic HPSA            | Tennessee          | Lewis County, TN     | 0.80           | 11         | Proposed For Withdrawal | Rural        | 03/12/1999       | 09/10/2021  |
| Primary Care | 1476290034 | Morgan County         | Geographic HPSA            | Tennessee          | Morgan County, TN    | 3.60           | 18         | Proposed For Withdrawal | Non-Rural    | 07/11/1978       | 09/10/2021  |
| Primary Care | 1477959589 | Polk County           | Geographic HPSA            | Tennessee          | Polk County, TN      | 1.70           | 17         | Proposed For Withdrawal | Rural        | 10/03/2016       | 09/10/2021  |
| Primary Care | 1477811557 | Stewart County        | Geographic HPSA            | Tennessee          | Stewart County, TN   | 3.40           | 17         | Proposed For Withdrawal | Rural        | 03/07/1997       | 09/10/2021  |
| Primary Care | 1476548687 | Van Buren County      | Geographic HPSA            | Tennessee          | Van Buren County, TN | 1.48           | 18         | Proposed For Withdrawal | Rural        | 04/23/2019       | 09/10/2021  |
| Primary Care | 1476346552 | Wayne County          | Geographic HPSA            | Tennessee          | Wayne County, TN     | 0.07           | 11         | Proposed For Withdrawal | Rural        | 03/23/2021       | 09/10/2021  |
| Primary Care | 1475973569 | LI - Cheatham County  | Low Income Population HPSA | Tennessee          | Cheatham County, TN  | 2.62           | 15         | Proposed For Withdrawal | Rural        | 05/16/2016       | 09/10/2021  |
| Primary Care | 1471116253 | LI - Dyer County      | Low Income Population HPSA | Tennessee          | Dyer County, TN      | 3.48           | 17         | Proposed For Withdrawal | Rural        | 11/29/2006       | 09/10/2021  |
| Primary      | 1479049948 | LI - Henderson County | Low Income                 | Tennessee          | Henderson County, TN | 2.61           | 17         | Proposed For            | Rural        | 09/28/2011       | 09/10/2021  |

<https://static1.squarespace.com/static/53c5f79de4b0f4932a3942a8/t/622779900f9d1067ce8b48fe/1646754192845/2022+Tennessee+HPSAs+Proposed+for+Withdrawal.pdf>

## What happens if our location no longer medically underserved per the RHC regulations?

- If you are already an RHC you are grandfathered; however, you can not move from your current location.
- If you are becoming an RHC and have not received your Tie-in letter from Medicare yet, you will be denied RHC status, even if you have passed the certification inspection before the HPSA status was withdrawn.



A photograph of a man in a dark suit and light blue shirt, seen from the back, addressing a large, blurred audience. The audience is out of focus, showing various colors and shapes. The man's hair is short and brown. The lighting is bright, suggesting an indoor event or conference.

# About the Speakers



# HBS

Healthcare Business Specialists

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[RHC Information Exchange Group on Facebook](#)

• *"A place to share and find information on RHCs."*